

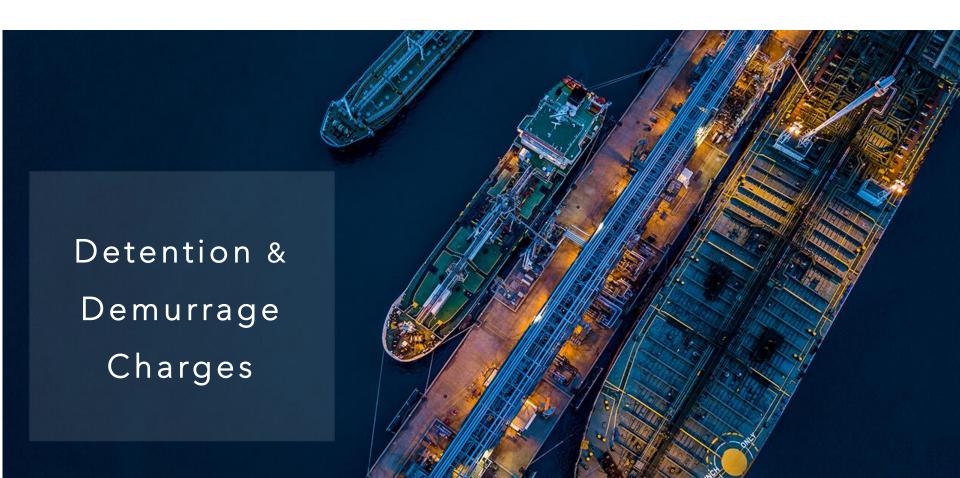
US Law Considerations

Neil Klein, Partner McKasson & Klein LLP

Los Angeles/Long Beach, USA



WHO IS RESPONSIBLE?

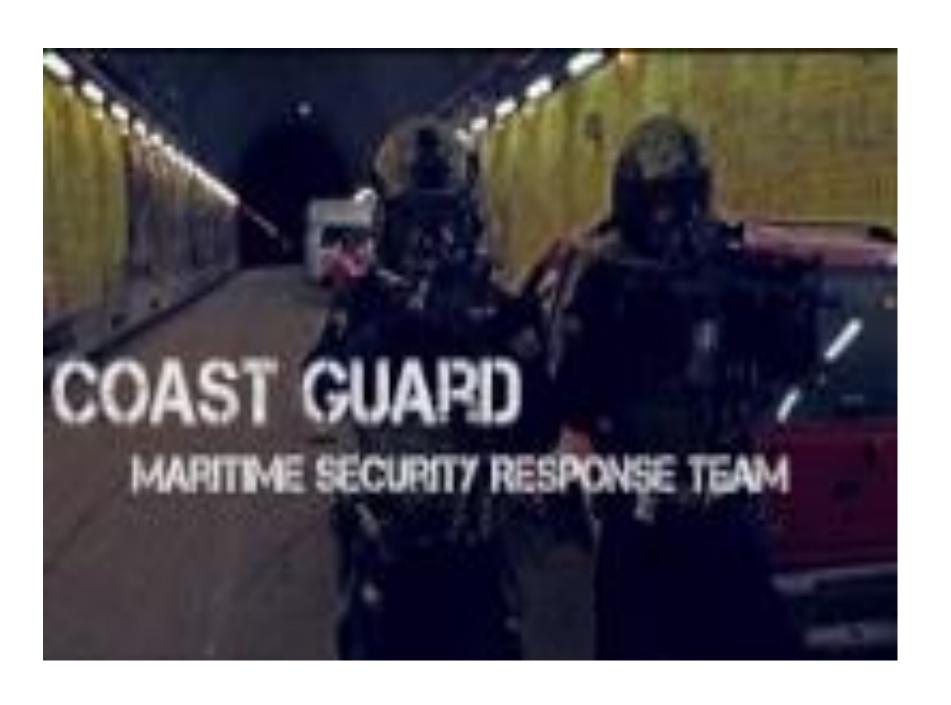


Impact on US Ports & Cargo Operations





CERTIFICATES OF COMPLIANCE

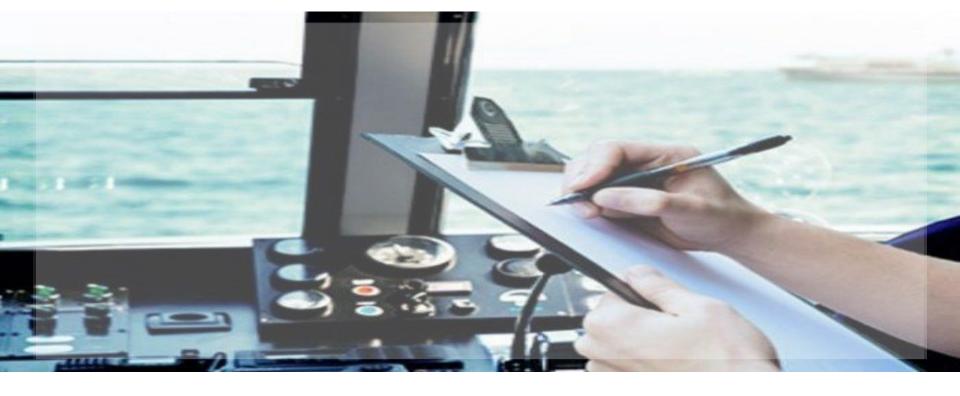


CERTIFICATES OF COMPLIANCE

- · Vessels thoroughly inspected to conform with US regulations for oil cargo
- · Issued by US Coast Guard
- · Complete plan review
- · Plans to local Officer in Charge, Marine Inspection (OSMI)







COC'S CONTINUED

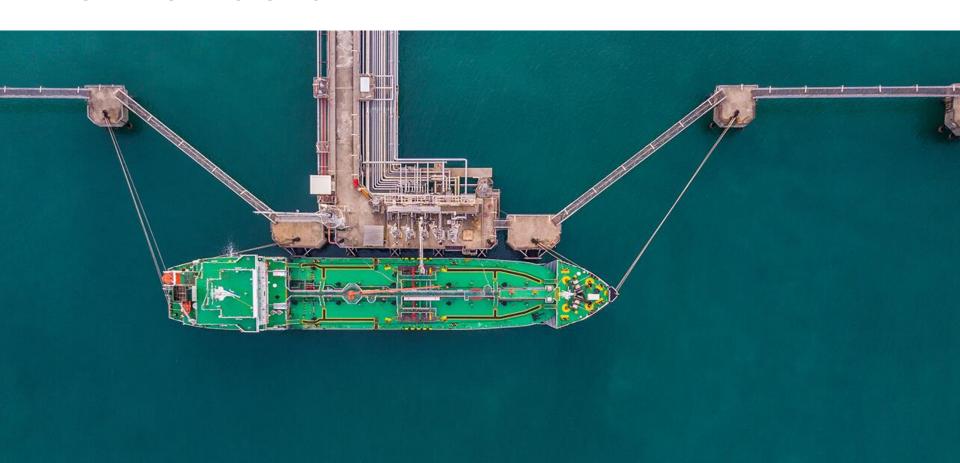
- By Master, Vessel Owner or Agent to OCMI in Marine Inspection Zone
- New vessels or foreign built vessels
- Federal document
- Inspection covers every US port and territory
- Irrelevant where physical inspection conducted



EFFECT OF EXPIRED COC

- · NOR not effective
- · Prerequisite for commencement of laytime
- · Time prior to valid COC will not count as demurrage
- · Master may only render NOR on receipt of valid COC

PUBLIC DOCKS



PUBLIC DOCK **CLAUSES**

- By negotiation
- "Where parties agree loading will occur at public terminal over which seller has no control". Vessels to be loaded on "first come first served" basis, subject to dock availability
- Laytime will not commence until vessel is "all fast" at dock
- Seller not responsible for any delays or demurrage while waiting for berth
- LEAP (Leadership for Energy Automated Processing) list

WHEN IS A DOCK CONSIDERED A PUBLIC DOCK?

- Operated by government authority or private 3rd party
- "First come, first served" basis
- Terminal has no interest in cargo
- Two or more companies have inventory at terminal
- Terminal operator not in business of buying or selling oil



FORCE MAJEURE

Unforeseeable circumstance Prevents party (or parties) from fulfilling contract



TRIGGERING EVENT MUST BE:





US LAW CONCEPTS

- FM clauses often contain "heavy weather" and "perils of the sea"
- Was event sufficiently likely?
- Event must have been unforeseeable
- Caused by external force / unavoidable



- Toyomenka sued Hess for demurrage due to delay in taking delivery of cargo
- Hess owned oil refinery on St. Croix
- Contract governed by NY law
- Hurricane Hugo damaged refinery and terminal
- Hess gave notice of FM, but Toyomenka still expected Hess to pay demurrage
- FM clause extended for 30 days but was only delayed by 12 days



- 1. Make sure FM clause is clear, unambiguous and far-reaching (kitchen sink)
- 2. Give prompt notice of FM event
- **3.** Party relying on FM clause has burden of proof
- 4. Act with speed and diligence

QUESTIONS
OR
COMMENTS ?

